



# Premier Mentor

Coach your teams remotely online

**Premier Mentor** allows business coaches and consultants to coach teams online by using a range of tools and techniques which measure individual and team progress via a secure, managed, remote team coaching system.

- Sustained, consistent, long-term and focused approach
- Cost effective, no need for on-site sessions, meetings or travel
- Also use between face-to-face sessions to sustain learning
- Can be adapted to any coaching style
- Diffuses difficult situations and tensions in the team
- Individual and team learning evolves and emerges
- Coach the whole team, individuals or smaller groups



Premier Mentor is the ultimate coaching system, harnessing the latest in technology and psychology and creating a modern and innovative way for you to use your time more effectively whilst offering your clients real innovation, first class coaching and value for money, ensuring maximum performance but with minimal costs.

## Premier Mentor offers 3 key benefits

### Efficient Delivery

For busy coaches and team members it replaces time-absorbing meetings with quick, targeted data exchanges

### Sustained Approach

Rather than sporadic 'team sessions' you can create a constant coaching environment which is far more effective and valuable

### Cost Effectiveness

No need for face-to-face meetings, travelling or getting teams together so coach and client save money

Here are some of the features that make this possible:



Coach

  
Offline

Posted 7 Minutes ago

What single thing could each of you do to improve your performance team?

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David Jones  
HR Assistant  
London, UK

  
Offline

Posted 6 Minutes ago

How do we know we're not a high performance team?

 Quick360

The **quick360** provides a quick, accurate snapshot of how the team perceive each other against 6 set criteria. This gives you access to all individual data, thereby making it easier to determine (for example) if one member of the team consistently scores all members low, or if there are particular issues between two or more members.



Quick360 Response Cards

Each person in the team periodically rates themselves and their team members against a set of criteria.



Quick360 Results Cards

As a coach, you will have access to each team member's quick360 results, including how they rated each other individually.



## Projections

The **Projections** tool is the way in which you, the coach can test out each individual team member's views of present and future events. For example you may ask them to project, on a 1-100 scale, how likely the team is to realise its stated goals, or check out how far they believe that a particular project will be successful or even whether this is the right team to succeed.

Although each team member's scores will be confidential to them you will have access to all projections and so be able to use this information to see where the pessimists are, those who are perhaps unrealistic, those who play safe, etc.



### Team Member Projection Form

Selected team members are asked to make a projection on a specified outcome.



### Team Members' Projections

As a coach, you will have access to each team member's individual projection which can be used to gain an overall picture of where each team member sits on a particular issue.



### Average Team Projection

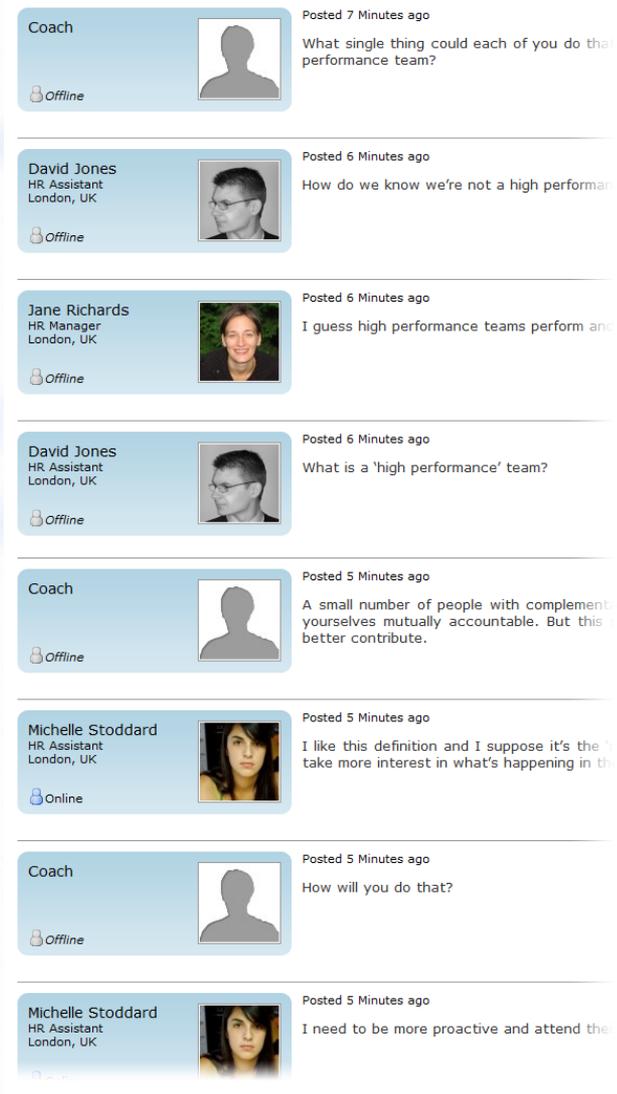
You can also see how the team, on average, sits on a particular issue.

 **Conversations**

Using the **Conversations** tool you can constantly and consistently interact with the team as individuals, smaller groups or the team as a whole. The conversations tool is also the way in which team members can be proactive in asking questions or initiating discussions with you the coach or with each other.

Only those involved in a specific conversation will see the conversation unfold and be able to contribute although you as the coach will be able to see all conversations - even those in which you are not involved.

Thus the coach can initiate discussions with the whole group, or selected individuals and also provide support, advice and guidance to team members who need it.



The screenshot displays a vertical list of conversation posts. Each post is contained within a light blue rounded rectangle. The posts alternate between being from a 'Coach' (represented by a grey silhouette) and team members (represented by their profile pictures). Each post includes the user's name, role, location, and status (Offline or Online), followed by the time since the post was made and the text of the message.

- Coach** (Offline) - Posted 7 Minutes ago: "What single thing could each of you do that performance team?"
- David Jones** (HR Assistant, London, UK) (Offline) - Posted 6 Minutes ago: "How do we know we're not a high performance team?"
- Jane Richards** (HR Manager, London, UK) (Offline) - Posted 6 Minutes ago: "I guess high performance teams perform and..."
- David Jones** (HR Assistant, London, UK) (Offline) - Posted 6 Minutes ago: "What is a 'high performance' team?"
- Coach** (Offline) - Posted 5 Minutes ago: "A small number of people with complementary skills can contribute better than a large number of people who are mutually accountable. But this is better contribute."
- Michelle Stoddard** (HR Assistant, London, UK) (Online) - Posted 5 Minutes ago: "I like this definition and I suppose it's the... take more interest in what's happening in the..."
- Coach** (Offline) - Posted 5 Minutes ago: "How will you do that?"
- Michelle Stoddard** (HR Assistant, London, UK) (Online) - Posted 5 Minutes ago: "I need to be more proactive and attend the..."

Team Conversation

 Quick360 Projections Conversations

**Premier Mentor** gives you a unique picture of the team, through the quick 360, the projections and the conversations through which to make judgments and choose the right sorts of interventions that will have maximum impact:

### **How Premier Mentor can help you work with your client teams**

- Unique system allowing you to coach all team members
- Sustained, consistent, long-term and focused approach
- Cost effective, no need for on-site sessions, meetings or travel
- Flexible enough to adapt to different coaching styles
- Can be integrated to existing programmes and processes
- Allows you time and space to reflect and so make the right interventions
- Provides the best service possible to your clients

### **How Premier Mentor can help your practice**

- Use the system to coach multiple teams
- Clearly measurable results
- Increase the amount of clients you can service
- Far more flexible use of your time
- Offer your clients an innovative approach using the latest technology

## Summary

- A unique all-embracing approach to coaching teams and individuals
- Can be adapted to any coaching style
- Allows issues to surface safely and fully thus gaining lasting benefits
- Diffuses difficult situations and tensions in the team
- Individual and team learning evolves and emerges
- Coach the whole team, individuals or smaller groups
- Fits in with other coaching methods you may be using
- Can be used between face-to-face sessions to sustain learning
- Can bolt on to development programmes to maintain momentum
- Tools are there to offer a sustained and measurable approach
- Generates real-time data
- Maps individual and team progress
- All data held in one secure place by the coach
- The coach chooses what information to share with the team and when



For more information please visit:

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